We are very excited to have Peter F. Korpacz, MAI, CRE, FRICS as a speaker at the 69th VAAO Conference this year.

Peter Korpacz has extensive experience in the real estate appraisal, counseling, publication, and research fields. He is president of Korpacz Realty Advisors, Inc., specializing in litigation-support, including expert witness testimony. His primary focus is in assessment work and includes cap rate studies and valuations of regional malls and other retail properties, valuations of major office buildings, including corporate headquarters, and methodology studies for valuations of various property types.

Mr. Korpacz is the founder and original publisher of the quarterly *Korpacz Real Estate Investor Survey®*. He was a principal researcher and advisor for the annual *Emerging Trends in Real Estate®* from the 2001 U.S. issue through the 2008 U.S. issue.

He is the author of numerous articles; contributor to numerous real estate books and is a former editor-in-chief of *The Appraisal Journal*. He is co-author of the article — *Changing Emphasis in Appraisal Techniques: The Transition to Discounted Cash Flow* — cited as one of nine articles out of more than 4,000 articles published in *The Appraisal Journal* in its first 75 years (1932-2007) that had a "meaningful influence on the readership."

For further information on Mr. Korpacz and his firm, you are encouraged to visit the firm’s website at www.korpaczra.com where you can find numerous interesting articles, relevant court decisions, and his detailed qualifications.