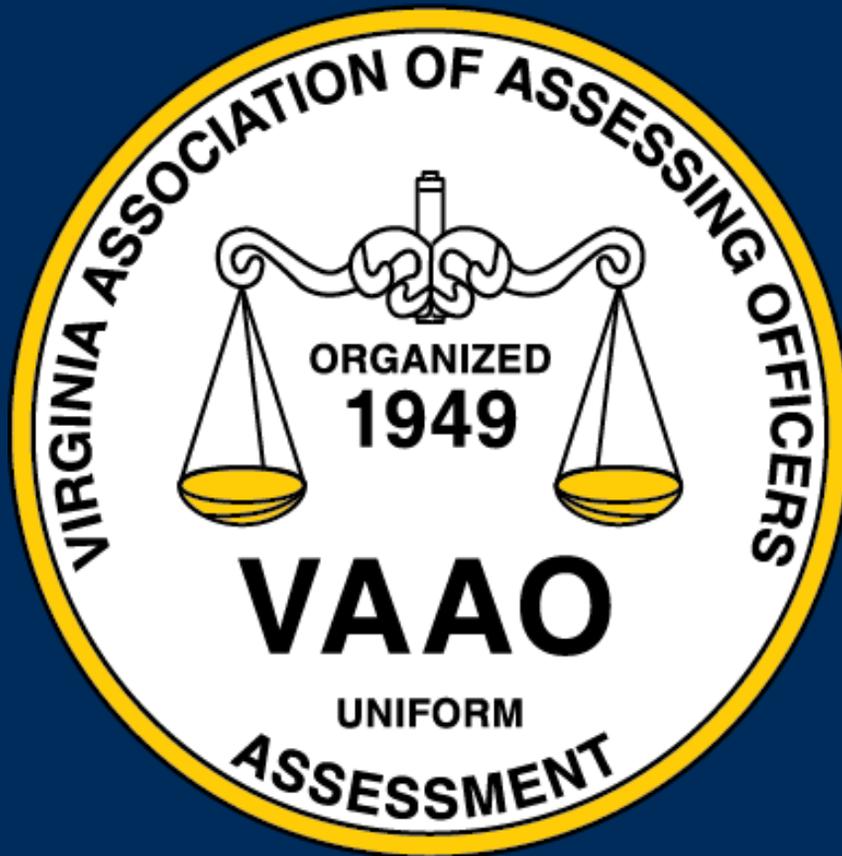


NETWORK



The Quarterly Newsletter of Virginia's Assessment Professionals

Spring 2018



Virginia Association
of Assessing Officers

VAAO.org

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A Message *from the* **President**

Dear Friends, Colleagues and fellow VAAO Members,

I hope you are finding 2018 to be a prosperous, productive and wholesome start to a New Year! I find myself both honored and privileged to assume the role of President of the Virginia Association of Assessing Officers (VAAO). I would like to take the time to express how deeply grateful I am to follow in the footsteps of my predecessor; Past President, Billy Driver. His leadership and contributions over the last year, further strengthened the foundation of an Organization that has continued to proudly serve its membership since 1949! In addition, all the Officers, Directors, Committee members and volunteers are to be commended for their efforts and dedication in keeping Virginia recognized as one of the premier State Affiliates of IAAO.

In keeping with tradition, I look forward to promoting the educational, professional and networking opportunities for our current and potential membership that have benefited so many over the years. Please mark your calendars and plan on attending the annual functions sponsored by our Organization. For example; the VAAO 63rd “Annual Education Seminar”, will again be held at the Boar’s Head Inn (Resorts), in Charlottesville. The dates are July 10-13, 2018; and hotel reservations are now being accepted. **NOTE: Though a \$15 “resorts” fee will show up on your initial reservation**, our excellent Contracts Committee has negotiated that fee to be waived on final payment! Attendees will still have free access to many of the resort benefits offered on site. **REGISTER LINK**

Another important event will be the VAAO 70th “Annual Conference”, to be held at the Hilton Virginia Beach Oceanfront. This year’s conference dates are October 16-20, 2018. This venue never fails to offer great rooms, meeting spaces, restaurants and entertainment; all in a picturesque environment (not to mention conducive to continuing education!).

Other educational offerings of course include those presented by our very own Virginia Department of Taxation. To date, these include an upcoming IAAO Workshop 452 – Fundamentals of Assessment Ratio, April 11-13, in Richmond. In addition; the always anticipated annual “Advanced Assessor’s School”, June 11-15, 2018 held at the University of Mary Washington in Fredericksburg. Please visit <http://vaao.org> for more details on all future Events, and take advantage of the many opportunities at affordable pricing.

Again, let me thank Immediate Past-President Billy Driver. His Education and Arraignments Committee(s) created a library of digital documents regarding all aspects of the Education Seminar and Annual Conference. This “legacy” of information has been provided to build upon and assist those same committees moving forward, in the planning of those two major endeavors for the VAAO. I would also like to thank ALL of the past-presidents that have come before me, and my appreciation goes out to those that continue to serve the membership as mentors and volunteers. Finally, let me THANK YOU; the members of the VAAO. You are what makes this organization as strong as it is, and be assured the Officers, Directors and Committees will continue to work on your behalf in 2018!

David Sanford

President, Virginia Association of Assessing Officers

Spotlight

City of Falls Church

The City of Falls Church is a unique and historic city. Besides featuring quick access to renowned museums and art galleries in nearby Washington, D.C., almost every neighborhood is a treasure of its own with a variety of restaurants and shops that reflect the city's great ethnic and cultural diversity. You'll find a warm welcome in the City of Falls Church, and it is our hope that you will be an active part of the community, so shop, play, stay for a while, and join us in the many activities offered throughout the year.

Government

The city is an independent municipality, separate from the surrounding Arlington and Fairfax Counties with its own school system. (Some Falls Church mailing addresses are in Fairfax County. Also, the City contracts for select services with the counties.) The City operates under the Council-Manager form of government and is one of the two geographically smallest cities in Virginia, at only 2.2 square miles. With a population of almost 14,000, the city is known for its urban village community, quality customer service, nationally ranked school system, environmental activism, and endless community activities.

Location

The city is conveniently located just miles from Washington, DC. (City Hall is only nine miles from the White House.) Falls Church is easily access by Routes 66 and 50, the East and West Falls Church Metro Stations (Orange Line), and by a number of bus routes. Interestingly, neither Metro station lies within the City's boundary.

History

Northern Virginia, before Europeans explored it, was firmly governed by the Iroquois Confederacy—a consortium of Native American nations and peoples including the Tauxenents, Patowomekes, and Matchotics. Local inhabitants considered the Little Falls of the Potomac River as highly significant—it is the first "cataract", or barrier, to navigation on the river.

Captain John Smith of England was the first European to explore the Potomac as far as Little Falls. When he arrived there he noted "as for deer, buffaloes, bears and turkeys, the woods do swarm with them and the soil is extremely fertile.

The Colony of Virginia grew out of these explorations, and English settlers may have established themselves at the site of modern-day Falls Church as early as 1699. A cottage demolished between 1908 and 1914, two blocks from the city center, bore a stone engraved with the date "1699" set into one of its two large chimneys.

In 1734 The Falls Church—as it came to be known—was founded at its present site adjacent to the intersection of the important Indian trails. At that time churches were outposts of government as well as worship. Not only was the Church of England—the official church of the Colony—wishing to make inroads in the vast wilderness of Northern Virginia, but the Colony's leaders wished to establish a beachhead of civilization as well.

Two acres were purchased from John Trammell, a local landowner, and a carpenter named Richard Blackburn built a wooden church. This stood until 1769, when the present brick church was designed and built by architect James Wren. George Washington, the future president, kept the bricklayer at his home in Mount Vernon. Washington, along with George Mason—the future author of the Bill of Rights to the U.S. Constitution—was a church vestryman.

Originally called "the crossroads near Michael Reagan's", the site of the church first appears on a map dated 1747, and is labeled the "Upper Church".

A post office was established at Falls Church in 1849. New residents, many from northern states, were arriving and building fine homes. Solid and unpretentious, but well-built, many of these are still in existence today, and their architectural styles recall their owners' New England and Upper Atlantic origins and craftsmanship.

Falls Church became a township in 1875, and an independent city in 1948, when parents successfully obtained its separation from Fairfax County in an effort to establish a highly acclaimed school system. More information about the city's storied past is available at the Mary Riley Styles Public Library Local History Room. The local blog Ghosts of DC has an irreverent and fun short history of Falls Church, too.

[Visit Falls Church and Explore it's History](#)

The Virginia Department of Taxation, in association with the International Association of Assessing Officers (IAAO), is proud to present the Advanced Assessors' School at the University of Mary Washington - Stafford Campus, in Fredericksburg, Virginia, the week of June 11-15, 2018.

The school provides the opportunity for local Assessors, Commissioners of Revenue and their staff, Board of Equalization members, and other government officials to receive training that will make them better professionals. Each year, the Department identifies specific educational needs to offer a broad spectrum of courses and workshops. This year's topics for the courses range from fundamentals of real property appraisal, to commercial modeling, assessment administration, cadastral mapping, and tax policy.

The Advanced Assessors' School offers all the classes necessary to gain professional designation through IAAO and, in some cases, meet educational requirements for state licensure. Offering such a variety of courses at the same time allows people to gather, communicate, learn, and network. The facility at the University of Mary Washington is an optimum environment for learning, and the location on the east coast offers fantastic sightseeing opportunities. Mark your calendar now and meet your professional education needs while networking with others in the industry.

All of the classes will be held in the South Building of the University of Mary Washington Stafford Campus. The building and classrooms are handicap accessible. Please notify the Advanced Assessors' School Planner if you have any specific needs.

Generally, to offer a class there is a minimum enrollment of students required. If there is insufficient enrollment, some classes will not be offered.

Before May 11, 2018, courses are \$580. After May 11, an additional \$25 will be applied.

Final course offerings will be decided by May 1, 2018

[REGISTER LINK](#)

When Monday, June 11, 2018 - Friday, June 15, 2018 7:00 AM - 2:00 PM	Where University of Mary Washington - Stafford Campus 121 University Boulevard, South Building Fredericksburg, Virginia 22406 804-467-2822
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Additional Information**Accommodations****Hotels****Airports**

Dulles International (IAD) 66mi, Richmond International(RIC) 70mi, Ronald Reagan Washington National(DCA) 52mi

IAAO Workshop 452 – Fundamentals of Assessment Ratio Studies

April 11-13, 2018

Richmond, VA

This workshop provides a basic introduction to the development and uses of assessment sales ratio studies based upon the IAAO Standards on Ratio Studies: January, 2007. The workshop covers the topics of sales analysis, sampling, and the development of assessment ratio studies. The workshop also covers managerial and technical issues, which include staffing, timing of studies, use of study results, statistical testing and assessment regressivity and progressivity.

Location

**State Westmoreland Building
Multipurpose Room
1957 Westmoreland Street
Richmond, Virginia 23230**

The course includes an exam.

Recommended Prerequisite: Course 101

Required Textbook: None

Fee for all Members/Non-Members \$325

IAAO Recertification Credit: 18.5 hours, 2 ½ days

Deadline to register is March 26, 2018

Instructor: Brian Gordineer, AAS

Lodging

Rooms are conveniently located at:

Schedule

Wednesday: Registration 7:30 a.m. to 8:00 a. m.

Wednesday: Class 8:00 a.m. to 5:00 p.m.

Thursday: Class 8:00 a.m. to 5:00 p.m.

Friday: Review/Exam 8:00 a.m. to 10:30 a.m.

Candlewood Suites – West Broad
2100 Dickens Rd, Richmond, VA 23230
Reservations: 1.804.324-3900
Ask for the government rate

Residence Inn by Marriott Richmond
West End
2121 Dickens Rd, Richmond, VA 23230
Reservation: 804-285-8200
Ask for the government rate

To enroll complete the registration form

and mail with payment to:

Department of Taxation

Attn: Terry Born

600 E. Main Street, 10th Floor

Richmond, Virginia 23219

Or Call 804.786.4091

E-mail: Theresa.born@tax.virginia.gov

[Registration Link](#)

GISCAMA Conference

**"22nd Annual GIS/CAMA Technologies Conference
March 19-22, 2018
Houston, Texas**

The Urban and Regional Information Systems Association (URISA) and the [International Association of Assessing Officers](#) (IAAO) partner together to provide a conference that assists assessment and appraisal professionals in visualizing how they can work more effectively through the use of technology. This conference explores the important role that integration of Geographic Information System (GIS) and Computer Assisted Mass Appraisal (CAMA) systems plays in providing access to data and analysis of information for better decision making within a jurisdiction.

•Conference Program:

•Registration & Venue:

•Exhibit & Sponsor Details:

Why Attend?

•As an appraiser, this conference is a wonderful way to see the power of GIS and how it is being utilized. For those in GIS, exposure to how your users are leveraging your systems, and what they need, is a wonderful way to enhance your operation. This conference is the ideal place to be inspired by the work of others in our industry.

- Scott Rountree, Augusta-Richmond County Board of Assessors

•Best and most valuable conference I attend every year. Technology is rapidly changing the way mass appraisal is administered and if you're not at this conference, you're not on the cutting edge of our industry. - Warren Dixon, Naperville Township (IL) Assessor

•The GIS/CAMA Conference has always provided a wonderful range of informative topics relevant to an ever-changing and emerging technology. Additionally, it's the best platform to mix and mingle with the "old-timers" who can mentor newcomers and for the newbies to bring novel ideas to the discussion. -Tony Lindauer, Jefferson County (KY) Property Valuation

•Sometimes we get bogged down in the minutia of our work. The conference gives you a week to share struggles and solutions with other people and get inspired again about what we do. -Danielle Simpson, Boulder County (CO) Assessor's Office

•CAMA/GIS is most beneficial to the technical staff in your jurisdiction. Ken Wilkinson, CFA, Lee (FL.) County Property Appraiser



•This conference has a high return on investment. Having an office representative attend the GIS/CAMA conference each each year is essential if you want to stay up-to-date with the latest GIS and modeling implementations. What you learn from presentations, and perhaps most importantly, conversations with peers from around the globe, are more than worth the price of admission. (And who doesn't want to learn how to use free, open-source software that improves assessment valuations and processes?) - Paul Bidanset, Real Estate Valuation Modeler (VA)

•The integration of GIS and CAMA is no longer an idea of the future, but instead a necessity for proper assessment practices today. The GIS/CAMA Technologies Conference gives their attendees many different possibilities to assist the way each individual office works. -Maureen Sterenberg (IL)

Preliminary Schedule

•Monday, March 19: Preconference Workshops, Exhibit Hall Installation, Evening Networking Reception with Exhibitors

•Tuesday, March 20: Opening Keynote Address, Breakout Sessions, Hosted Lunch, Exhibit Hall Hours

•Wednesday, March 21: Breakout Sessions, Exhibit Hall Hours, Vendor Lunch Sessions, Exhibit Hall Dismantling, Evening Conference Social Event

•Thursday, March 22: Breakout Sessions, Closing Keynote Address, Optional Tours ..."

More information at <http://www.urisa.org/gis-cama-technologies-conference/>

Annual Conference

September 23-26, 2018 - Minneapolis, MN

The 2018 IAAO Annual International Conference on Assessment Administration set for September 23-26, 2018, in Minneapolis, Minnesota and registration for the conference will start in early March.



[Call For Presentations](#)

Presentations are now being accepted for the IAAO Annual International Conference on Minneapolis, Minnesota. See the [submission page](#) for more information.

Interested speakers should submit potential educational session presentations via the online form by Friday, February 16, 2018.

[IAAO Events](#)

[Annual Conference](#)

[GIS/CAMA Conference](#)

[Legal Seminar](#)

[Prep & Trial Seminar](#)

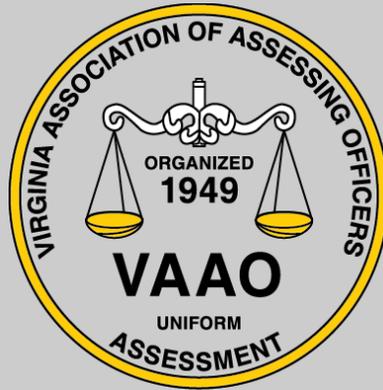
[Webinars](#)

[Leadership Meetings](#)

[Research Symposium](#)

Virginia Association of Assessing Officers

Professional Designation Award



“The IAAO’s Professional Designation Program provides a mechanism to unify and standardize the designation process. It must be recognized that IAAO professional designations represent an ultimate professional objective.”

In an effort to support the IAAO’s Professional Designation Program, and encourage, support, and help facilitate each VAAO member in reaching their ultimate professional objective, the VAAO hereby institutes an award for successful completion and written confirmation of the granting of an IAAO professional designation. The award shall be administered as follows:

- Upon receiving a CAE designation, the sum of \$500.00 shall be the award
- Upon receiving any IAAO designation other than CAE, the sum of \$300.00 shall be the award
- A total lifetime award for completion of multiple designation programs shall not exceed \$800.00
- Presentation shall be made, along with a memento from the VAAO at the annual education seminar or annual conference, by the Professional Designation Program Committee
- The committee shall request from the VAAO treasurer and the treasurer shall have authority to issue the funds for these awards
- The effective date for this award program is January 1, 2014. Any active member of the VAAO with a designation certificate date on or after this date shall be eligible for this monetary award.
- This award program may be cancelled, amended, or replaced without notice to the VAAO membership, by the VAAO Board of Directors.
- In any event there is a dispute over the granting of any award, the VAAO Board of Directors shall be the final arbitrator

[*IAAO Courses*](#)

[*IAAO Designations*](#)

[*VAAO Members with IAAO Designation*](#)

IAAO Membership

Dear VAAO Members,

It is our pleasure to serve the VAAO as your IAAO representatives. If you are not yet an IAAO member, we encourage you to join your colleagues from around the globe as part of this “internationally recognized leader in property appraisal, assessment administration and property tax policy”!

IAAO members qualify for a wide array of valuable benefits designed to enhance professional knowledge and career opportunities. IAAO member benefits include:

- registration discounts on IAAO webinars, seminars, and annual conference
- discounted member prices on IAAO books and multimedia in the IAAO Marketplace
- full access to the IAAO library with physical and/or electronic access to thousands of books, articles, and government documents, as well as linked databases and other resources
- electronic access to download the latest USPAP guide
- 10% discount on the McKISSOCK online USPAP course
- the opportunity to earn an IAAO professional designation or become accredited
- scholarship opportunities for those needing help with membership dues and education costs
- the ability to connect and share information with colleagues from around the world in the AssessorNET online community
- subscriptions to the monthly magazine *Fair & Equitable* and quarterly academic journal *Journal of Property Tax Assessment and Administration*
- access to Member Look Up - an online membership directory with a variety of search options
- leadership opportunities through service as an IAAO representative, committee volunteer, or executive board member
- international recognition in the Awards Program
- retired and lifetime status for those who are long-time members and meet qualifications

A more detailed listing of member benefits can be found in the [Member Resource Guide](#). One of the most important member benefits is complete access to all of the information found within IAAO's website. [2018 Membership Application](#)

Regards!

Derek J. Green, AAS; Brian Gordineer, AAS; Franklin Gregory Goodwyn

Save *The* Dates

VAAO 63rd Education Seminar

Boar's Head Inn
Charlottesville, VA
July 10-13, 2018

Registration Link

**\$150 per night (Resort Fee
Waived)**



VAAO 70th Annual Conference

Hilton Virginia Beach Oceanfront
Virginia Beach, VA
October 16-20, 2018



Virginia Department of Taxation

Advanced Assessors' School

University of Mary Washington
Stafford Campus
Fredericksburg, VA
June 11-15, 2018



Board Meeting Dates



Hilton Richmond Short Pump

March 30, 2018 – 10:00am

12042 W Broad St
Richmond VA 23233



Boar's Head Resort

July 12, 2018 – 5:00pm

200 Ednam Dr
Charlottesville VA 22903



Hilton Virginia Beach Oceanfront

October 19, 2018 – 8:00am

3001 Atlantic Ave
Virginia Beach VA 23451

CareerDevelopment

Promotions/Designations

Steve Edwards - RES (City of Hampton)

Justin Stanley - RES (City of Hampton)

Career Opportunities

Fairfax County

Assistant Real Estate Director

Salary Range: \$77,362.48 –
\$128,937.12

Closing: March 9, 2018

Albemarle County

Senior Appraiser

Salary Hiring Range: \$47,829 – \$57,395

Closing: Continuous

City of Norfolk

Real Estate Appraiser III

Salary Hiring Range: \$47,823 – \$54,996

Closing: Continuous

Augusta County

Real Estate Manager

Salary Range: \$59,260 – \$92,104

Closing: Continuous

City of Hopewell

Real Estate Appraiser

(Commercial)

Salary Range: \$49,739.89 –
\$62,000.00

Closing: Continuous

IAAO Career Center

New hires, promotions, or retirements in your office? Send to dgreen@gloucesterva.info to be featured in the next edition of *Network*.

Your *Newsletter*

Have an idea, comment, or suggestion for *Network*? This is your newsletter and we are here to serve you, the Virginia assessment community. We want our readers to get the most out of this publication, and that stems from receiving direct feedback and content. We encourage you to contact us.

dgreen@gloucesterva.info

VAAO *Scholarship*

2018 VAAO ELGIN “PISTOL” MCMILLIAN SCHOLARSHIP APPLICATION

The Virginia Association of Assessing Officers announces three (3) scholarships for this year’s Virginia Department of Taxation School for Advanced Assessors at University of Mary Washington, Stafford Campus, Fredericksburg, VA for the period June 11-15, 2018. The Scholarships for Course 101 will cover tuition, course materials, dormitory, housing and meals, up to \$1,000. Scholarship participants are reminded to keep all receipts which must be submitted to the Treasurer or the sponsoring member for reimbursement.

QUALIFICATIONS

Applicants for the VAAO Scholarship must meet three basic requirements:

- (1) be a resident of the Commonwealth of Virginia;
- (2) be a college graduate, accepted candidate for college or equivalent; and
- (3) be interested in the assessment profession. An adequate background in mathematics is helpful and desirable.

In addition, a member of the VAAO must sponsor each applicant. Contact with a VAAO member may be made by calling either the nearest city or county real estate assessors’ office or Ms. Deidra L. Kelly at (703) 338-3906.

APPLICATIONS

Mail applications to: Deidra L. Kelly, Subcommittee Chair, Dept. of Real Estate Assessments, 2100 Clarendon Blvd, Suite 611. Arlington, VA 22201. You may fax applications to: (703) 228-3440, attention Deidra L. Kelly.

Applications must be received by April 1, 2018. The VAAO Scholarship Committee will select the recipients; all recipients will be notified of the committee’s decision by April 15, 2018.