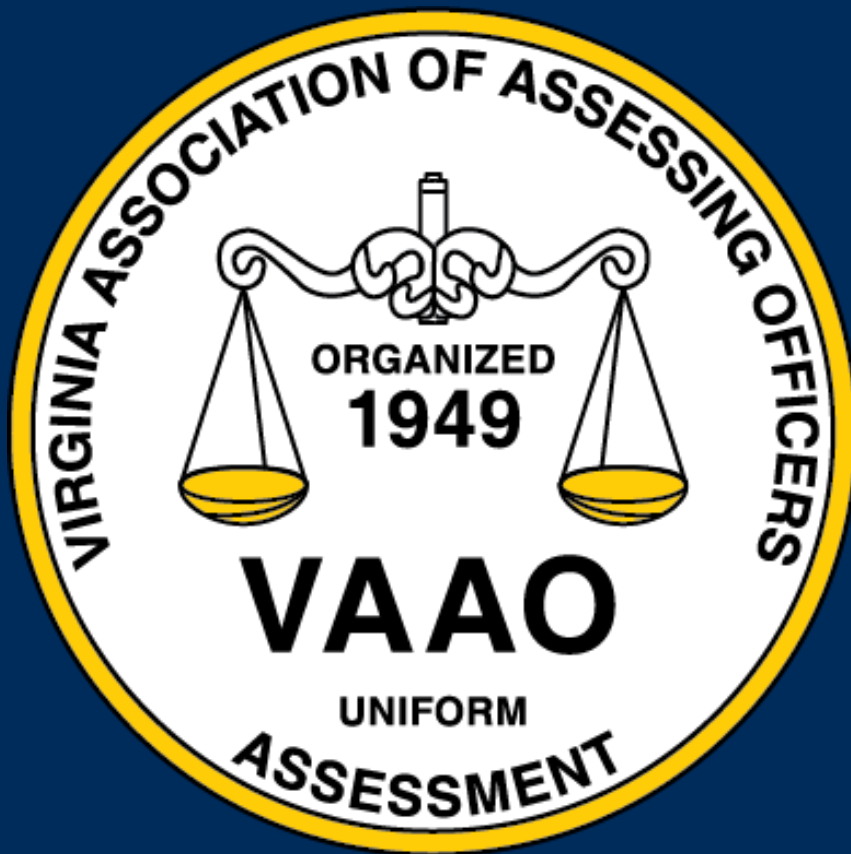


NETWORK



The Quarterly Newsletter of Virginia's Assessment Professionals

Spring 2017



Virginia Association
of Assessing Officers

www.VAAO.org

**VAAO Officers &
Directors**

Brian E. Gordineer, AAS
*Immediate Past
President*
City of Hampton

Pete Lynch
Director 1 Year
Albemarle County

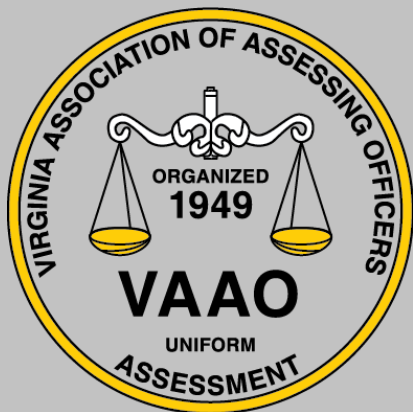
Libby Griebel
Director 1 Year
City of Hampton

Paul Bidanset
Director 1 Year
City of Norfolk

Kevin Prine, AAS, RES
Director 1 Year
City of Chesapeake

Aruna Pearson, AAS, RES
Director 1 Year
Fairfax County

David Nelligar-King, RES
Director 1 Year
City of Norfolk



Network *Editor*

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State Corporation Commission
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mary.deas@scc.virginia.gov

A Message *from* **The President**



GREETINGS TO ALL

This is a busy time of year for many of the assessment offices around the State of Virginia. Each office is defending their assessments for market value and uniformity, the basis of the assessment process. I hope all has gone well within all of your offices. It is also a great time for me to thank all VAAO members for allowing me to serve as your President for 2016 and 2017. I would like to thank Brian Gordineer, AAS, for his leadership last year as President. I also would like to thank

him and those who served on his arrangements committee for a great conference in Williamsburg in November. Brian, we are all thinking of you, and we wish you the best.

Our first board meeting took place in Short Pump in the beginning of January 2017. The budget was set for the year, which included increasing monies to help offset membership costs for breaks during the Advanced Assessors' School. The Virginia Department of Taxation in association with IAAO will be holding the school at University of Mary Washington from June 12 – 16, 2017. The Board heard from all the committee chairs and the discussion of the 2017 VAAO Elgin "Pistol" McMillian Scholarships was lead by David Nelligar-King, RES. The Legislative Committee Chair Susan Lower, was urgently called by Charlie Crowson to speak before the Senate Finance Committee on SB 1526. This legislation would allow the taxpayer of income producing property to provide the Assessor, in lieu of income and expense statements, certain other documents. (Federal tax returns). SB 1526 came up quickly as the legislative session neared conclusion. I would like to give a big thanks to Charlie and Susan for their efforts with this legislation. The next Board meeting took place in March at the Boar's Head Inn which will also be the site of the Education Seminar from July 11 -14 2017. The Education Committee, chaired by VAAO members Ann Boggess and Brian Hall, has been very busy with their committee in planning for the seminar. The registration for the seminar and reservation for rooms are currently on the VAAO Website thanks to all the great help from Johnathan Garner

As you can see, we have many people involved with many different aspects of the VAAO, which make this a truly great team. Two of these team players Bill Tittle, and Julio Del Corso, recently passed away. At this time, we hope that you will remember each of them and their contributions to the VAAO.

Sincerely,

Billy Driver
President, Virginia Association of Assessing Officers

William H. Tittle, IV

June 30, 1957 – February 8, 2017



“William H. Tittle, IV, 59 of Roanoke passed away on Wednesday, February 8, 2017. He served his country in the U.S. Navy on the USS Enterprise. Bill was a graduate of University of Tennessee at Chattanooga. He worked 30 years at Norfolk Southern Corporation. He was preceded in death by his father, William H. Tittle, III; stepfather, Carl Jones. Bill is survived by his wife of 37 years, Valerie Tittle; daughter, Jordan Tittle, Roanoke; son, Josh Tittle, Arlington; mother, Suite Jones, Lake Placid, FL; step-mother, Dianne Tittle; brother, David Tittle, Chattanooga; sister, Rebecca Cox, Maryville, TN; second son, Josh Campbell and his son, Josh Campbell, Jr.; special friend, Don Sheldon; aunt, Sherry Case; father-in-law and mother-in-law, Benjamin H. Hall, Sr and Martha Hal; brother-in-law, Ben H. Hall, Jr; sister-in-law, Carla Quinn.

A memorial service [was] held at 2 p.m. on Sunday, February 12, 2017 at Oakey’s South Chapel with Chaplain Robin Angle ... In lieu of flowers donations may be made to Carilion Hospice. www.oakeys.com”

Julio G. Del Corso, III

August 15, 1944 – April 5, 2017



“Del CORSO, Mr. Julio G. III, of North Chesterfield, passed away unexpectedly on April 5, 2017. He was born in Richmond on August 15, 1944. Survived by wife, Marion; son, Woody; brothers, Paul A. Sr. and Joseph Michael; nephews, Paul Anthony Jr. and Brian; and many other relatives. Also surviving are his stepdaughter, Sheryl (Gene) Trail; their three children and two grandsons. He loved revisiting his alma mater, the University of Richmond and spent many happy hours following their athletics. He was a Vietnam veteran and a State of Virginia retiree, after a career of real estate appraising. Julio loved making people laugh with his quick and gentle wit. He was a truly good man, devoted husband and will be deeply missed. A memorial service [was] held at Unity of Richmond, 800 Blanton Ave., Richmond, Va. 23221, at 2 p.m. on Wednesday, April 12; reception [was] held following the service. In lieu of flowers, donations may be made to Marfans Foundation, www.give.marfan.org/checkout/donation or Unity of Richmond, www.unityrichmond.org/donate-now “



The 83rd Annual International Conference on Assessment Administration will be held September 24–27, 2017 at Bally's Las Vegas, more than 1,200 attendees are expected at the conference. The Annual Conference will take place at Bally's Las Vegas, which will also serve as the official hotel. [Click here](#) to learn more about the Las Vegas area.

Registration

Attendees can [register online](#) or download the [registration form](#). The registration fee for the conference is \$595 for members and \$775 for Nonmembers until August 17th and then increases to \$715 and \$895.

Free *Las Vegas* Conference?

U40 Innovation Grant Applications Extended to July 1st



If you are an assessment professional under 40 and want to attend the IAAO annual conference in Las Vegas, completely free, the U40 Leadership Lab wants to hear from you. The requirements for consideration? Simply complete the [application](#), include a demonstration of the financial need (e.g. a letter from your supervisor stating there is not enough money in the budget to send you) and a description of a contribution you have that has had both a tangible and positive impact for your office.

Maybe you drafted a letter for tax payers that helped decrease walk-ins. Or perhaps you created a spreadsheet that flagged missing or incorrect data that resulted in more accurate record keeping. So long as there was a *tangible* and *positive* impact experienced by your office, you may receive an all-expenses-paid trip to the IAAO's annual conference in Las Vegas, Sept 24-27. Several grant winners are given the opportunity to present their innovation in a special conference session.

VAAO's own Matthew Shockley, AAS (pictured below), Richmond's Business Analysis Manager, was awarded a U40 Innovation Grant in 2016 to attend the annual conference in Tampa, FL. A packed room of attendees from across the world took notes back to their respective offices on the ideas of the assessment industry's young minds. With an innovation presentation titled *Facilitating Income and Expense Data Collection through Electronic Surveys*, Matthew explained how he helped increase commercial responses by converting his jurisdiction's paper-based survey to a web-based survey. He's what he had to say about his experience:

"It was a privilege to be a part of this year's U40 Leadership Lab, and experience first-hand the value that IAAO places on the future leaders of our industry."

Interested? [Apply here](#). Questions? Please feel free to contact U40 Leadership Lab chair Paul Bidanset with any questions or concerns: pbidanset@gmail.com



VAAO *recognition*

Congratulations to Gloucester assessor Derek Green and his staff for the execution of their 2017 reassessment that took effect on January 1st. The reassessment's 1.4% increase in overall property values was met with only 11 official appeals, down from 160 appeals in 2015, and a substantial reduction from 2006, when appeals in Gloucester reached 4,000. More details on Derek's and his team's success can be found [here](#).

Derek became the assessor in Gloucester in 2012 and has made significant contributions to improving their assessment processes for residential, agricultural, commercial, and industrial properties. He is an active member of the VAAO and currently serves as an IAAO Chapter Representative.



VAAO *recognition*

Congratulations to Chesapeake's Kevin Prine, AAS, RES, and Laurie Carter on their City of Chesapeake Public Service Awards.



Promotions

Brian Richardson – Appraiser Trainee to Appraiser I (City of Hampton)
Kenneth Joe Mahan – Appraiser 1 to Appraiser II (City of Hampton)
Justin Stanley – Appraiser II to Appraiser III (City of Hampton)

New Hires



Norfolk welcomes IAAO Immediate Past President William A. (Pete) Rodda, CAE, RES, as their new assessor!

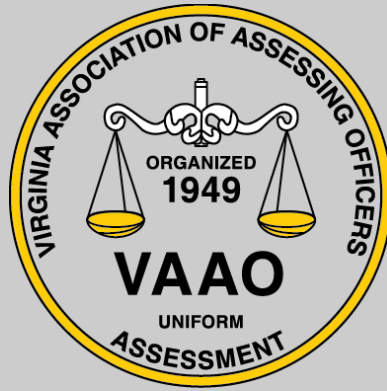
Designations

Janey H. Culpepper, RES, AAS, earned the Assessment Administration Specialist designation in December. Ms. Culpepper is the City Assessor for the City of Portsmouth, Virginia. She has held this position for 6 out of her more than 26 years in the profession. Over her career, she has held the positions of Assistant City Assessor, RE Appraiser III–Commercial, RE Appraiser III–Residential, Residential Supervisor, RE Appraiser II, and RE Appraiser I. Ms. Culpepper has attended Old Dominion University in Norfolk, Virginia, and Tidewater Community College, also located in Virginia. She wrote her jurisdiction’s successful IAAO Certificate of Excellence in Assessment Administration (CEAA) report and now serves as a grader of CEAA submissions. She also wrote “Tax Payer Information Pamphlet—Understanding Your Assessment” for her jurisdiction. Ms. Culpepper also holds a Residential Evaluation Specialist designation from IAAO, which she earned in 2004.



Virginia Association of Assessing Officers

Professional Designation Award



“The IAAO’s Professional Designation Program provides a mechanism to unify and standardize the designation process. It must be recognized that IAAO professional designations represent an ultimate professional objective.”

In an effort to support the IAAO’s Professional Designation Program, and encourage, support, and help facilitate each VAAO member in reaching their ultimate professional objective, the VAAO hereby institutes an award for successful completion and written confirmation of the granting of an IAAO professional designation. The award shall be administered as follows:

- Upon receiving a CAE designation, the sum of \$500.00 shall be the award
- Upon receiving any IAAO designation other than CAE, the sum of \$300.00 shall be the award
- A total lifetime award for completion of multiple designation programs shall not exceed \$800.00
- Presentation shall be made, along with a memento from the VAAO at the annual education seminar or annual conference, by the Professional Designation Program Committee
- The committee shall request from the VAAO treasurer and the treasurer shall have authority to issue the funds for these awards
- The effective date for this award program is January 1, 2014. Any active member of the VAAO with a designation certificate date on or after this date shall be eligible for this monetary award.
- This award program may be cancelled, amended, or replaced without notice to the VAAO membership, by the VAAO Board of Directors.
- In any event there is a dispute over the granting of any award, the VAAO Board of Directors shall be the final arbitrator

IAAO *membership*

Dear VAAO Members,

It is our pleasure to serve the VAAO as your IAAO representatives. If you are not yet an IAAO member, we encourage you to join your colleagues from around the globe as part of this “internationally recognized leader in property appraisal, assessment administration and property tax policy”!

IAAO members qualify for a wide array of valuable benefits designed to enhance professional knowledge and career opportunities. IAAO member benefits include:

- registration discounts on IAAO webinars, seminars, and annual conference
- discounted member prices on IAAO books and multimedia in the IAAO Marketplace
- full access to the IAAO library with physical and/or electronic access to thousands of books, articles, and government documents, as well as linked databases and other resources
- electronic access to download the latest USPAP guide
- 10% discount on the McKISSOCK online USPAP course
- the opportunity to earn an IAAO professional designation or become accredited
- scholarship opportunities for those needing help with membership dues and education costs
- the ability to connect and share information with colleagues from around the world in the AssessorNET online community
- subscriptions to the monthly magazine *Fair & Equitable* and quarterly academic journal *Journal of Property Tax Assessment and Administration*
- access to Member Look Up - an online membership directory with a variety of search options
- leadership opportunities through service as an IAAO representative, committee volunteer, or executive board member
- international recognition in the Awards Program
- retired and lifetime status for those who are long-time members and meet qualifications

A more detailed listing of member benefits can be found in the Member Resource Guide. One of the most important member benefits is complete access to all of the information found within IAAO's website. Join now (for half price) and start receiving benefits today!

Regards!

Derek Green; Kim Smith, AAS; Deidra Kelly; Franklin Goodwyn

**Half-price Application on Following Page*

NETWORK 

www.VAAO.org

Spring 2017

Step up to IAAO and stand out in the crowd

The International Association of Assessing Officers (IAAO) is a nonprofit educational and research association of individuals in the assessment profession and others with an interest in property valuation.

Membership is open to anyone and includes individuals working in government, private industry and academia, as well as members of the general public.

IAAO Memberships

Regular Membership

is available to all officers, officials, and employees of a governmental authority or jurisdiction who have any or all of their duties related to property valuation, property tax administration, or property tax policy; all persons engaged as individuals, or employees of an organization, who exclusively spend their time to provide professional services to governmental officers, officials, or offices of a governmental authority or jurisdiction in support of the property valuation, property tax administration or property tax policy functions. Professional services do not include the providing of hardware, software, equipment; or the sale of either goods or services to governmental agencies.

Associate Membership

is available to all officers, officials or employees of governmental agencies who do not have any duties directly involved in property valuation, property tax administration, or property tax policy; all officers, administrators, employees and enrolled students of educational institutions; individuals involved in or interested in property valuation, property tax administration, or property tax policy; any member of any organization, group, or association, whether local, regional, national or international, interested in property valuation, property tax administration or property tax policy.

Affiliate Membership

is available to groups or associations of public officials, employees or citizens interested in property valuation for property tax purposes, property tax administration and property tax policy. For application and information please contact membership@iaao.org.



INTERNATIONAL ASSOCIATION OF ASSESSING OFFICERS MEMBERSHIP APPLICATION

Half-price referral application

Name _____ Title _____

Jurisdiction/Firm _____

Office Street Address _____

Office City _____ Office State/Province/Country _____ Office Zip/Postal Code _____

Office Phone _____ Office Fax _____ Office Email _____

Home Street Address _____

Home City _____ Home State/Province/Country _____ Home Zip/Postal Code _____

Home Phone _____ Home Fax _____ Home Email _____

Send mail to: Office Home Check here if you do not wish to receive membership e-mails.
Email is a vital link between IAAO and its members. It is IAAO policy not to sell, rent, or distribute e-mail addresses.

Kara Smith, AAS
Person referring applicant (if applicable)

Check here if you are an elected official.

Please indicate if you have been convicted of a felony or crime of office which may reflect on your ability to abide by the IAAO Code of Ethics and Standards of Professional Conduct.

Yes No

Councils and Sections Interest Areas
(You may join more than one at **no** additional charge. You must be an IAAO member to be eligible for membership in these groups.)

- Public Utility Mapping & GIS
 Tax Collection Personal Property
 Computer Assisted Appraisal

Office use only:

I hereby apply for membership in the International Association of Assessing Officers and agree to comply with the requirements of the IAAO Code of Ethics and Standards of Professional Conduct. If accepted for membership, I will abide by the IAAO Constitution, pay the established dues, and comply with the Code and Standards.

Signature _____ Date _____

Dues are payable in advance. Please complete this application and return with payment of dues. If paying by credit card, please provide the information requested and fax to 816-701-8149.

Visa MasterCard AMEX

Total Membership Dues \$ _____

For information about an accredited membership designation, go to www.iaao.org.

Cardholder Name (Print) _____

Card Number _____ Expiration Date _____

If paying by check, please make check payable to IAAO in US funds and mail to: IAAO, PO Box 29900, Dept. 929, Phoenix, AZ 85038-0900.

Proration Schedule

| Date Received | Jan - Mar | Apr - June | July - Sept | Oct - Dec |
|------------------|-----------|------------|-------------|-----------|
| Regular Member | \$87.50 | \$65.00 | \$43.75 | \$87.50 |
| Associate Member | \$90.00 | \$67.50 | \$45.00 | \$90.00 |

**Join in the 4th quarter and don't pay again until Jan. 1, 2015.
Enjoy as much as 3 months free!**

Prices are quoted in US dollars and are subject to change. Prices are guaranteed through 12/31/14.

save *the* dates

VAAO 62nd Education Seminar

**Boar's Head Inn
Charlottesville**

July 11-14 2017

VAAO 69th Annual Conference

**October 17-21, 2017
Tuesday – Saturday
Hotel Roanoke
Roanoke, VA**



your *newsletter*

Have an idea, comment, or suggestion for *Network*? This is your newsletter and we are here to serve you, the Virginia assessment community. We want our readers to get the most out of this publication, and that stems from receiving direct feedback and content. We encourage you to contact us.

Paul.Bidanset@Norfolk.gov