

REGISTRATION

Wednesday: 7:00 a.m. – 4:30 p.m.
Thursday: 7:00 a.m. – 9:00 a.m.

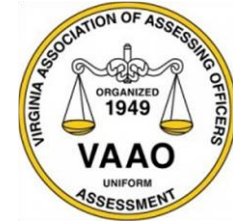
VENDOR EXHIBITS OPEN:

Wednesday and Thursday
7:30 a.m. – 4:30 p.m.

Breakfast, Lunch and Dinner on your own

(Except where included in session or event)

**VIRGINIA ASSOCIATION
OF
ASSESSING OFFICERS**



66TH ANNUAL CONFERENCE



OCTOBER 8 – 10, 2014
Sheraton Norfolk Waterside
Hotel
Norfolk, VA



WEDNESDAY

USPAP UPDATE

8:00 a.m. – 5:00 p.m.
 Charles (Don) Clark
 AQB Certified USPAP Instructor

OPENING SESSION AND LUNCH

11:30 a.m. – 1:00 p.m.

Don McKigney, Chair
 VAAO Arrangements Committee

William Marchand, VAAO President

Welcome

Hon. Paul D. Fraim
 Mayor, City of Norfolk

Keynote Speaker

Dr. Michael J. Seiler
 Professor of Real Estate and Finance
 College of William & Mary

REAL ESTATE SESSION

Disruption: Effect on Real Estate
 2:00 p.m. – 4:00 p.m.
 Glenn James, MAI
 Virginia Real Estate Appraiser Board,
 Chairman

President's Reception

(Ticket Required)
 Spirit of Norfolk
 Dinner Cruise
 Grande Dinner Buffet or
 Hor d' oeuvres Station
 Boarding Time: 6:30 p.m.
 Cruising Time: 7:00 p.m. – 9:30 p.m.
 (Spouse Ticket - \$64)

Hospitality Suite
 9:30 p.m.- 12:00 p.m.

WEDNESDAY

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THURSDAY

THURSDAY

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COMMERCIAL PROFESSIONAL SEMINAR

Applying Highest and Best Use to
 Transitional and Mixed-Use Properties
 8:00 a.m. – 5:00 p.m.
 Joseph S. Durrer Jr., MAI, SRA

RESIDENTIAL PROFESSIONAL SEMINAR

Eminent Domain, Condemnation and
 Property Rights
 8:00 a.m. – 5:00 p.m.
 Joseph T. Waldo
 Attorney, Waldo and Lyle, PC

PERSONAL PROPERTY SESSION

The Assessment of Public Utility
 Companies
 9:00 a.m. – 9:40 a.m.

Questions and Break
 9:40 a.m. – 10:00 a.m.

How in the World Do You Estimate DMV
 Values for Yearly Projection?
 10:00 a.m. – 10:45 a.m.

General Sales Tax Auditing Techniques
 10:45 a.m. – 12:00 p.m.

Lunch
 12:00 p.m. – 1:30 p.m.

Appeals – Getting Prepared
 1:30 p.m. – 2:30 p.m.

Questions and Break
 2:30 p.m. – 2:45 p.m.

Big Trucks – The Federal Code and How it
 Applies to the State
 2:45 p.m. – 4:00 p.m.

CONCURRENT SESSIONS

Morning Session
 Recent Initiatives/Overview 2014
 9:00 a.m. – 11:00 a.m.
 Charles Rigney
 Assistant Director of Development
 City of Norfolk

Afternoon Session

Natural Hazards: Impact on Real Estate
 2:00 p.m. – 4:00 p.m.
 James Talbot
 City of Norfolk Department of Emergency
 Management, Retired

FRIDAY

FRIDAY

FRIDAY

ANNUAL BREAKFAST MEETING

8:00 a.m. – 9:30 a.m.
 Presiding:
 William Marchand, VAAO President

CHRYSLER MUSEUM TOUR

Glass Blowing Exhibit
 (\$20 per person, lunch included)
 10:00 a.m.

ANNUAL GOLF TOURNAMENT

Cypress Point Country Club
 Virginia Beach, VA
 Depart: 10:00 a.m.
 Shot Gun Start: 11:00 a.m.
 Box Lunch

ANNUAL INSTALLATION BANQUET

(Ticket Required)
 6:00 p.m. – 12:00 a.m.

Cocktail Reception
 6:00 p.m. – 7:00 p.m.

Dinner, Awards & Installation of Officers
 7:00 p.m. – 9:00 p.m.

Presentation of Door Prizes
 9:00 p.m. – 9:30 p.m.

Hospitality Suite
 10:00 p.m. – 12:00 a.m.