



# NETWORK

Summer 2012

*VIRGINIA ASSOCIATION OF ASSESSING OFFICERS*  
*The Quarterly Newsletter of Virginia's Assessment Professionals*

## Russell County



On January 2, 1786, Russell County was established from a section of Washington County. L.P. Summers, a Washington County historian later wrote, "Washington County lost a great extent of country and many valuable citizens when Russell County was formed."

The county was named for Colonel William Russell, who assisted in the drafting of the Declaration of Independence. The first court met in May of 1786 in the Castle's Woods settlement (present-day Castlewood) in the house of William Robinson. Later, a new place was built to house the County Seat. The structure used as a courthouse still stands, and is referred to as "The Old Courthouse." The present Courthouse, located in Lebanon, has been in use since 1874.

It is also the famous birthplace of Daniel Boone! Russell County was also the birthplace of other counties. The counties of Lee, Tazewell, and Scott were formed from parts of Russell County. Russell County has had a prosperous past and present.

It promises to have a prosperous future. Russell County -- what a great place to be

**Greg Daniels, CAE, President**

City of Lynchburg  
900 Church Street  
Lynchburg, VA 24504  
(434) 455-3830 Fax (434) 847-1452  
E-mail: [greg.daniels@lynchburgva.gov](mailto:greg.daniels@lynchburgva.gov)

**Larry Mackereth, CAE, President-Elect**

Fairfax County, Dept. of Tax Admin.  
Assistant Director., R.E. Division  
12000 Gov't Center Pkway, #357  
Fairfax, VA 22035  
(703) 324-4941 Fax (703) 324-4935  
E-mail: [larry.mackereth@fairfaxcounty.gov](mailto:larry.mackereth@fairfaxcounty.gov)

**William Marchand, First Vice President**

Deputy Director  
City of Norfolk R. E. Assessment  
City Hall, Room 402  
810 Union Street  
Norfolk, VA 23510  
(757) 664-4126 Fax (757) 664-4128  
E-mail: [billmarchand@norfolk.gov](mailto:billmarchand@norfolk.gov)

**Ron Agnor, Second Vice President**

City of Virginia Beach  
Real Estate Assessor's Office  
2424 Courthouse Drive  
Virginia Beach, VA 23456  
(757) 385-8549 Fax (757) 385-5727  
E-mail: [ragnor@vb.gov](mailto:ragnor@vb.gov)

**Brian Gordineer, AAS, Secretary**

City of Hampton  
1 Franklin Street, Suite 602  
Hampton, VA 23669  
(757) 728-5165 Fax (757) 728-3510  
E-mail: [bgordineer@hampton.gov](mailto:bgordineer@hampton.gov)

**Billy Driver, Treasurer**

County of Roanoke  
P. O. Box 29800  
Roanoke, VA 24018  
(540) 772-2040 Fax (540) 776-7129  
E-mail: [bdriver@roanokecountyva.gov](mailto:bdriver@roanokecountyva.gov)

**Susan S. Lower, Immediate Past President**

City of Roanoke  
(540) 853-2771 Fax (540) 853-5796  
E-mail: [susan.lower@roanokeva.gov](mailto:susan.lower@roanokeva.gov)

**David Sanford, Director 1 Year**

City of Chesapeake  
(757) 382-6363 Fax (757) 382-6844  
E-mail: [dsanford@cityofchesapeake.net](mailto:dsanford@cityofchesapeake.net)

**Bruce Lowe, Director 1 Year**

County of Roanoke  
(540) 772-2035 X208 Fax: (540) 776-7129  
E-mail: [blowe@roanokecountyva.gov](mailto:blowe@roanokecountyva.gov)

**Steve Esenbock, Director 1 Year**

Fairfax County Dept. of Tax Admin.  
(703) 324-3557 Fax: (703) 324-3505  
E-mail: [steve.esenbock@fairfaxcounty.gov](mailto:steve.esenbock@fairfaxcounty.gov)

**Ryan Davis, Director 2 Years**

City of Falls Church  
(703) 248-5110 Fax (703) 248-5184  
E-mail: [rdavis@fallschurchva.gov](mailto:rdavis@fallschurchva.gov)

**Pam Stepanick, Director 2 Years**

County of Prince William  
(703) 792-6780 Fax (703) 792-6775  
E-mail: [pstepanick@pwccgov.org](mailto:pstepanick@pwccgov.org)

**Jeff Davis, Director 2 Years**

Albemarle County  
(434) 296-5856 X3201 Fax (434) 296-5801  
E-mail: [jdavis@albemarle.org](mailto:jdavis@albemarle.org)

## NETWORK Staff

**Lisa Freeman**

**Real Estate Appraiser**

**Stanley Wooten**

**Administrative Assistant**

**Ryan Davis**

City Assessor  
City of Falls Church  
Office of Real Estate Assessor  
300 Park Ave, Suite 104W  
Falls Church, VA 22046  
Phone (703)248-5107

The 57th Education Seminar was held July 11-13, 2012 at the Charlottesville Doubletree. I would like to thank our attendees, presenters and committee members for a great event. We had 310 registered attendees this year. This was the first event that VAAO utilized on-line registration and accepted credit card payments. Next year's Education Seminar will be held at the Charlottesville Omni.

We have opened on-line registration for the Annual Conference. This event will be October 9- 12, 2012 at the Virginia Beach Oceanfront Hilton. I encourage you to review the brochure and register as soon as possible. Conference information is available at <http://vao.org/conference-seminar/events-registration/> We anticipate several sessions filling up so don't miss out.

One challenge as VAAO President is filling all of our committee assignments. Larry Mackereth, President Elect, would like to hear from you if you are interested in being on a committee. You can find Larry's email address on the Board/Committee page of the VAAO website.

The International Association of Assessing Officers (IAAO) has announced that the VAAO is a finalist for the Outstanding Affiliate Award. Keep your fingers crossed that we win this honor during the IAAO conference in Kansas City on September 11, 2012.

I encourage everyone to get involved and share your thoughts so that we can continue improving our association. Again thank you for the opportunity to serve as President. Please let me know if you have any suggestions or concerns.

Sincerely,  
Greg Daniels, CAE  
VAAO President 2011-2012

I would like to thank the VAAO and the Scholarship Committee for selecting me as one recipients of the 2012 Elgin "Pistol" McMillian Scholarship allowing me to attend Course 101 - Fundamentals of Real Property Appraisal. It was a great opportunity for me to learn and broaden my industry exposure. The sessions were held in a superb learning venue on the campus of James Madison University with the Shenandoah Valley as a backdrop. Each day was well organized and the instructor Ken Voss did a great job of engaging and conveying the appraisal/assessment processes to the class.

Again, I appreciate the generosity of VAAO and the hard work and good manner in which Jason Hughes ran the week long session.

Regards, Jeff Noble  
Fairfax County Department of Administration

I am sending this letter of appreciation to you and the staff of the VAAO. I was a recipient of a scholarship to attend a week long session at JMU in Harrisonburg to learn basic appraisal technique and expectations (Class 101). I appreciate the opportunity because I do not know if I would have been able to take the class had it not been for the scholarship opportunity provided by the VAAO. I can say the class was challenging but very intriguing. Attending made furthered my interest in the field and has encouraged me to look further into pursuing further learning opportunities. Not having to focus on paying for residency or meals came as a big help and allowed for more time to focus on learning the materials at hand. I met many knowledgeable and caring people and look forward to furthering my expertise in the field of appraisal. Thank you for your faith in me and the opportunities you have provided.

Aqiylah McGill

I would like to express my sincere gratitude to the VAAO Education Committee and all the VAAO members responsible for selecting me as one of this year's recipients of the "Pistol" McMillian scholarship. I found the experience to be both challenging and enlightening, and I look forward to attending additional classes in the future. Thank you again for your generosity and support.

Darlene B. Serba

I would like to share my thanks to the VAAO in granting me the opportunity to attend the AdvancedAssessors School through the Pistol MicMiellian Scholarship. The experience and skills I gained from the class will be beneficial as I apply them to my job as an appraiser. I am grateful for all the individuals who were responsible for organizing the classes and the extensive knowledge shared by our instructor, Ken Voss. I look forward to the building on the connectiosn and friendships that were made during this event. Thanks again, to the VAAO and selecting me as one of the recipients of the 2012 Pistol MicMillian Scholarship.

Dustin Jackson, Appraiser I  
Real Estate Valuation  
City of Roanoke

My sincere gratitude and thanks to VAAO for granting me the Mcmillan Scholarship. I was able to gain and retain so much useful information, which I can now use towards building a stronger career. This experience is one that I shall cherish always. Thank you VAAO for the amazing opportunity !"

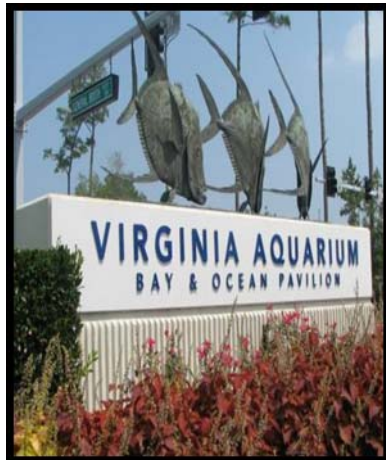
Thanks again,

Karen Pinto

# VAAO

Virginia Association of Assessing Officers

## 64<sup>th</sup> Annual Conference



October 9 - 12, 2012

[www.vaa.org](http://www.vaa.org)





VIRGINIA ASSOCIATION OF ASSESSING OFFICERS  
64<sup>TH</sup> ANNUAL CONFERENCE

**CONFERENCE-AT-A-GLANCE**

**Tuesday, October 9<sup>th</sup>**

Following the Trail – An Assessor’s Guide to USPAP

William Henry Riley

**Wednesday, October 10<sup>th</sup>**

Cell Tower Valuation

Walt Woodard

USPAP – 7 Hour Update

Charles D. Clark

IAAO Workshop 171

William Henry Riley

No Bad Days - Motivational Session

Bruce Hamilton

Excel – Fundamentals and Valuation

Woody Fincham and William Whitley

Presidents Reception

Virginia Aquarium

Hospitality Room

**Thursday, October 11<sup>th</sup>**

Vendor Spotlight

Real Estate in Transition

Cities of Hampton and Virginia Beach

Professional Seminar

Peter Korpacz and Mark Kenney

Construction Design and Trends

Tidewater Builders Association – East Beach Tour

Hospitality Room

**Friday, October 12<sup>th</sup>**

Annual Business Meeting and Breakfast

Three Centuries of Architecture, Design and Engineering (Bus Tour)

Eagle Haven Golf Outing

Reception

Installation of Officers and Awards Banquet

Hospitality Room

# Congratulations On Your Retirement!



- Tommy Rice is a first-class, world-class type of Director, friend, and all-around good person to work with. ~Nestor Hernandez
- Janet has played a vital role in the technological changes in our assessment process as well as the many changes in our business processes. She has promoted education and high appraisal standards. I will miss her wealth of knowledge, her professionalism and her caring nature. ~Sherry Sheth
- I have worked with Janet for over 28 years. What I will remember most about Janet, is that when I had a medical issue that required that I be held overnight for observation, she took her own time to visit me in the hospital. ~Howard W. Goodie
- I am continually amazed by Janet's vast amount of institutional knowledge, but the thing I admire most is her genuine caring nature. ~Larry Mackereth
- The only man I know that wears shorts and flip flops year round when he is not in a suit and bow tie!  
Janet, as one of the pioneer women in VA assessments has always been admired as a leader and will be missed by all!  
Tommy's ideal meal...beer and oysters!  
From one "retired assessment couple" to another...life is different! But don't get a puppy!~Cindy Smith-Page

# Scenes From the Summer Conference





**VAAO BOARD MEETING MINUTES**  
**Thursday, July 12, 2012**  
**Doubletree Hotel, Charlottesville, Virginia**

Call to Order by VAAO President Greg Daniels, CAE on July 12, 2012 at 5:00 p.m.

**In Attendance:**

Voting Members:

Past President	Susan Lower, SRA	-Present
President	Greg Daniels, CAE	-Present
President Elect	Larry Mackereth, CAE	-Present
First Vice President	Bill Marchand	-Present
Second Vice President	Ron Agnor	-Present
Treasurer	Billy Driver	-Present
Secretary	Brian Gordineer, AAS	-Present
Director 1 Year	David Sanford, CAE, SRA	-Present
Director 1 Year	Bruce Lowe	-Present
Director 1 Year	Steve Esenbock	-Present
Director 2 Years	Jeff Davis	-Present
Director 2 Years	Ryan Davis	-Present
Director 2 Years	Pam Stepanick	-Present

**Invocation:** Chaplain Ken Hall provided the invocation.

**Pledge of Allegiance:** President Greg Daniels, CAE led the Pledge of Allegiance.

**Secretary's Report:** Brian Gordineer, AAS – Present

President Greg Daniels, CAE asked the Secretary to read the minutes from the April 20, 2012 meeting. Director Bruce Lowe made a motion to dispense with the reading of the minutes. The motion was seconded by First Vice President Bill Marchand. There was no discussion and all voted in favor. Director Bruce Lowe made a motion to approve the minutes. The motion was seconded by First Vice President Bill Marchand. There was no discussion and all voted in favor.

**Treasurer's Report:** Billy Driver – Present

Treasurer Billy Driver presented the attached report and explained it in detail. A motion to accept the Treasurer's report was made by Director Bruce Lowe. The motion was seconded by Director Pam Stepanick. There was no discussion and all voted in favor.

**Reporting to the President Elect: Larry Mackereth, CAE**

**Education Committee 2012:** Kathy Grizzle and Libby Griebel – Present.

Chairwoman Kathi Grizzle provided a summary of the program and attendance. Bruce Lowe indicated that five scholarships had been awarded to the Assessor's School at JMU.

**Education Committee 2013:** Elizabeth Craft - Present and Jeff Davis - Absent

Chairpersons Elizabeth Craft had no report.

**Audit and Finance Committee:** Steve Esenbock – Present

Chairman Steve Esenbock had no report.

**Annual Meeting 2013:** Catherine Brincefield - Absent

President Elect Larry Mackereth indicated the Tysons-McLean Hilton had been selected and speakers are now being invited to participate in the program.

### **Reporting to First Vice President: Bill Marchand**

**Arrangements Committee 2012:** Janice Hudgins - Absent and Kim Smith - Present  
Co-Chairwoman Kim Smith reported that registration is available online and that all education has been planned. Kim reported that there is a \$20 monthly service fee on the account due to the balance level.

**Membership Committee:** John Nelms, RES, SRA - Absent  
Chairman John Nelms, RES, SRA provided the attached report which stated there were 11 new members since the last Board meeting, and 21 new members since the beginning of the year.

**PDP Advisory Committee:** David Sanford, CAE - Present.  
Chairman David Sanford, CAE reported that he had received info on incentive awards. Later in the meeting he reported that the committee will formulate proposals to bring back to the Board before the annual meeting.

**Personnel Committee:** Lori Nuckles - Absent  
President Greg Daniels, CAE indicated that there was no report.

### **Reporting to Second Vice President: Ron Agnor**

**Awards Committee:** Charles Vester - Present  
Chairman Charles Vester reported that the Awards Application will be in Summer Network.

**Resolutions Committee:** John Nelms, RES, SRA - Absent  
Chairman John Nelms, RES, SRA did not have a report.

**Manual Committee:** John Kiger - Absent  
Chairman John Kiger had no report.

**Publicity Committee:** Ryan Davis - Present  
Chairman Ryan Davis reported that another issue of the Network would be published in the next two weeks, although there was still time to make a submission. He also presented a proposal for acquiring a laptop and new software, although after discussion it was agreed to first explore the use of software which would allow multiple users to make contributions.

### **Reporting to President: Greg Daniels, CAE**

**Nominating Committee:** Susan Lower, SRA – Present  
Past President Susan Lower, SRA provided the attached report.

**Legislative Committee:** Tommy Rice, CAE and Janet Coldsmith, CAE– Present  
Co-Chair Tommy Rice, CAE indicated that a report was presented yesterday.  
President Greg Daniels, CAE acknowledged the service of the co-chairs.

**Use Value Committee:** Bruce Lowe – Present  
Chairman Bruce Lowe reported that a land use program had been presented in conjunction with the seminar.

**Regional Seminar Committee:** Tammy Carroll, CAE – Present  
Chairwoman Tammy Carroll, CAE indicated that fifteen registrations had been received for Course 400 being offered in Hampton Roads and that no other seminars were planned at this time. Biff Leonard reported that Henrico County was presenting continuing education and making it available to the neighboring jurisdictions.

**Parliamentarian:** Wendell Ingram – Present  
No report was given.

**Technology Committee:** Greg Daniels, CAE– Present.

President Greg Daniels, CAE reported website updates were being made and that some new members interested in creating a Facebook page

**Historian:** Steve Boyer – Absent

President Greg Daniels, CAE reported he will be done scanning all of the historic documents by the end of the year.

**Commissioner of Revenue Liaison:** Frankie Edmondson – Present

Liaison Frankie Edmondson reported 12 new commissioners that VAAO has reached out to. He explained budget constraints are naturally an issue in attending VAAO offerings and the commissioners go to COR association activities as a priority. Frankie also reported that the COR annual conference will be in Bristol this year.

**IAAO Representatives:** Wendell Ingram and Roosevelt Barbour, RES

IAAO Representative Wendell Ingram reported that IAAO pens were distributed at the seminar. He also reported that the IAAO Annual Conference in Kansas City would include tours of IAAO headquarters.

### **New Business:**

IAAO Elections: Director Ryan Davis made a motion to provide \$250 for to Secretary Brian Gordineer, AAS for his campaign for the IAAO Executive Board. The motion was seconded by Second Vice President Ron Agnor and all voted in favor.

Arrangements Committee: Co-Chairwoman Kim Smith indicated that Bank of America now charges a fee for accounts with balances under \$4,000. Director Bruce Lowe made a motion Increase the Arrangements Committee seed money to \$4,000. The motion was seconded by Ryan Davis and all voted in favor.

Network Support Materials: Director Ryan Davis presented information related to a publishing software package (\$300 estimated cost) and proposed the purchase of a dedicated laptop with costs not to exceed \$1,500. There was considerable discussion with comments and input provided by past Network editors. Director Ryan Davis agreed to do additional research although President Elect Larry Mackereth, CAE made a motion to authorize Director Ryan Davis to spend up to \$1500 for laptop and necessary software. The motion was seconded by First Vice President Bill Marchand and all voted yes.

DPOR Continuing Education Pre-Approval Process: Secretary Brian Gordineer, AAS raised the question if it was necessary to continue the practice of seeking pre-approval for continuing education for the upcoming conference. Education Committee Co-Chairwoman Libby Griebel explained the situation where the MAI presenters of one program could not have their presentation materials in advance to be presented and thus that program could not be pre-approved. Arrangements Committee Co-Chairwoman Kim Smith described a similar situation which will occur at the conference. Past President Susan Lower, SRA explained that the Roanoke Finance Department looks for “pre-approval” on registration materials. No one present recollected that any VAAO program had ever been denied continuing education credit before pre-approval was sought. No decision to continue or discontinue the recent pre-approval practice was made at this time.

### **New Business:**

Director Pam Stepanik acknowledged President Greg Daniel’s efforts with online registration

The meeting was adjourned by President Greg Daniels, CAE at 6:25 p.m.



## VIRGINIA ASSOCIATION OF ASSESSING OFFICERS

TO: Greg Daniels, President  
FROM: *SL* Susan Lower, Nominating Committee Chair  
DATE: July 6, 2012  
SUBJECT: Officers and Directors Nominations

The Nominating Committee is pleased to submit the following nominations for 2013 VAAO Officers and Directors:

### Officers

President:	Larry Mackereth, CAE
President Elect:	William Marchand
First Vice President:	Ron Agnor
Second Vice President:	Brian Gordineer, AAS
Secretary:	David Sanford, CAE, SRA
Treasurer:	Billy Driver

### Directors 1 Year

Jeff Davis  
Ryan Davis  
Pam Stepanick

### Directors 2 Years

Charles Vestor  
Richard Woodson  
Tom Lander

### Immediate Past President

Greg Daniels, CAE

### Nominating Committee

Bob Willingham  
Tommy Rice, CAE  
Janice Hudgins  
Janet Coldsmith, CAE  
Wendel Ingram  
Jerry Banagan, ASA  
Susan Lower, SRA